

SUMMER INTERSHIP

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Personal Details

First Name : Amr**Last Name** : Aboutaleb**Nationality** : egyptian**Second Nationality (optional)** :**Age Range** : 20-23**Gender** : Male

Address

Primary Address

Address Line 1 : 7 St. Abu Bakr Al-sedik**Town / City:** * : Cairo**Country** : Egypt**Email Address** : amrsabry@aucegypt.edu**Unavailable interview dates** : 04/28/2014,04/29/2014,04/30/2014,05/01/2014,05/02/2014,05/03/2014,05/05/2014,05/06/2014

Career Choice

Business unit : Mashreq**Function choice** : Finance & Accounting**Second Function Choice** :

Further Education

University : American University in Cairo**Faculty** : School of Sciences and Engineering**Major / Department** : Actuarial Science/ Mathematics**Graduation Year** : 2016**Degree/GPA** : 3.37

Secondary Education

School Name : *Nefertari American School**Dates From - To** : * 09/01/2007 - 06/01/2011**High School Certificate** : *American Diploma

Language Competency

English

Comprehension : Fluent**Speaking** : Fluent**Writing** : Fluent

Arabic

Comprehension : Fluent**Speaking :** Fluent**Writing :** Competent

French

Comprehension : Basic**Speaking :** Basic**Writing :** Basic

Work Experience

Please give details of any work you have undertaken, indicating whether full-time, part-time, vacation work or industrial training etc (most recent positions first).**Dates From - To :** 09/10/2013 - 03/01/2014**Employer :** External Public Relations Committee Member**Responsibilities :** International Student Leadership Conference**Dates From - To :** 09/01/2013 - 05/29/2014**Employer :** Assistant General Manager Supervise 9 branches. • Monitor with General Manager daily company operations. • Ensure that employees follow the company standards, policies and strategies. • Cooperate with General Manager in recruiting, training, payroll processing, performance evaluation, and promotions.**Responsibilities :** Shawerma El Reem**Dates From - To :** 05/25/2011 - 09/01/2011**Employer :** Assistant Operations Manager • Introduced and created first draft of the company's first operation manual. -Developed and maintained operational guidelines for the staff,**Responsibilities :** Shawerma El Reem

Interests Activities

We are interested in what you do / have done outside your academic work.**Please record your non-academic interests and activities stating whether at school, college, university or elsewhere. Record any positions of responsibility you have held in any aspect of your life. (300 word limit imposed) ***

Being a leader was my duty for the past 4 years in many work. I have been elected as a vice-president for my school by my principal and that was a hard task because the principal putting her trust in me is very great hard thing. Because I am a perfectionist and I don't settle for anything that is less than perfect, I strive to do the best and achieve the best because I feel the reward that I get although it might not be tangible. Moreover, during the time I was working at Shawerma El Reem, I did an operation manual for the restaurant. When I saw the owner face while I am proposing that he is so happy, it made feel awesome.

These questions tell us something about how you respond in challenging situations. Please answer them using examples from your experiences in academic, social or working life**1. Please tell us about experiences and people that have over time shaped your decision to consider a management career within Unilever and in your chosen function in particular. What efforts have you made to test out your choices?(300 word limit imposed) ***

I have been selected to join P&G case study competition at AUC and I have attended a meeting with some employees there. Consequently, I was amazed by their stories about themselves and about how real world functions. For instance, one employee mentioned that he is an Engineer yet works as a sales manager, asserting that it is not because you are an engineer you are not good at any other field. Moreover, while they spoke about the work environment, I had a great feeling and a great desire to start working in such great companies.

2. Using an example of a time when you were in a new environment and had to achieve a task, please describe a) how you established and used a network of contacts, and b) how you set about influencing people, to help you achieve your task. (500 word limit imposed) *

I love to benefit from everyone around me, hear them deeply, and benefit from those people who master their field. I always keep in contact with professors I admire because I like to hear their stories and earn knowledge from them. Shawerma El Reem had a problem that employees at branches conduct different products in quantity and quality. So, I made research about the issue and heard about Operational Manual yet I knew nothing about it and about how it is constructed. Thus, I went to one of my favorite doctors in marketing Omar Ramzy and he told me precisely what it is and gave me Papa John's Pizza operational manual to take a grasp of it and build on it.

3. Tell us about an occasion when you have taken the initiative to learn and develop yourself in significantly new ways. Why did you want to do this, what did you do and what was the result?(300 word limit imposed) *

At the early days when I worked as an External Public Relations member at the International Student Leadership Conference (ISLC) whom were their duty to bring sponsors and publicize ISLC, I was very indifferent and shy to call public figures to host the ceremonies. Yet, I felt that I am heading now here and that I am achieving nothing and felt that I am doing nothing comparing to my colleagues. So, I began searching for contacts for many people and thus I succeeded to bring a lot of them and gave their numbers to my head. My head didn't like the fact that I am not calling them myself as I refused to do so. Moreover, she insisted that ISLC Opening ceremony is depending on me to call those people and no one else would call them but me so I did call them and I broke the ice. At the end of ISLC, I took a certificate declaring me the most developed member for ISLC 14'.

4. Tell us about a time when you saw the opportunity to really make a difference for the future of an activity, team or organization. What did you do, what obstacles did you overcome, and what happened as a result? (300 word limit imposed) *

When the idea of the operation manual came to my head, I got the support from all employees yet the general manager opposed the idea and regarded it as useless and not professional. However, this didn't lessen my ambition nor my optimism and I began working on it and disregarded anyone who wanted to put me down and when the owner heard about me doing the manual he was so happy and applauded me for the great work and the brilliant idea.

5. Tell us about a time when you have had to analyse and understand a complex situation in order to make decisions and put a plan into action. What did you do and what was the outcome? (300 word limit imposed) *

As I previously mentioned, I joined P&G commercial case study competition which was supposed to be solved only in 3 days. The case study was nearly same as reality; they gave us tabular, statistical, and other data to launch 3 products in 3 years. It was really challengeable and interesting. In the first day, our group decided that each one of us read and analyze the case study to discuss it the next day. Then, we met to discuss everyone's idea and negotiated but there was controversy for choosing which idea. Therefore, we went to an associate professor in Actuarial Science and discussed with him the case study and he helped us a lot. Moreover, we decided to put his ideas into action and every one of us took an idea to develop it and solve the case study for the next day to choose the best. Consequently, we managed to choose an idea and apply it on the whole case study.

General

Please give details of any military service requirements, with reasons for any exemptions claimed. If you have completed your military service please state when. If you have answered Exempted above, please specify the reason you were exempted.

Do you have any health problems that could affect your future employment? If yes, please specify:

Do you have any relatives in Unilever NAME? If yes, please give details:

Is there anything that has not been covered that you would like to mention? Are there any personal considerations that may be relevant to your application?

Have you applied to Unilever before? If yes, what did you apply for:

Have you attended a Summer Internship in Unilever before? If yes, please provide details:

Year :

Line Manager Name :

Have you attended/participated in any event/activation held by Unilever in the last year (e.g. Lecture, workshop, competition)? If yes, please provide details

Event Name/Type : P&G commercial case study

Date: (MM/YY) : 04/14

Have you attended/participated in any activity held by other companies in the last year (e.g. internship, competition, workshop etc)? If yes, please specify

Company Name : Proctor & Gamble

Event Name/Type : P&G commercial case study

Date: (MM/YY) : 04/14

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